



DISCIPLINE ACADEMIC SHEET
ACADEMIC YEAR 2025 – 2026

1. PROGRAMME DATA

1.1. Higher Education Institution	UNIVERSITY OF CRAIOVA
1.2. Faculty	Automation, Computers and Electronics
1.3. Department	Computers and Information Technology
1.4. Field of Study	Computers and Information Technology
1.5. Study level	L(License / Undergraduate)
1.6. Organizational form	IF
1.7. Study Program (name/code) /Qualification	Computers / L2060101010

2. DISCIPLINE DATA

2.1 Discipline Name	Entrepreneurship in CIT						
2.2 Course Activities Holder	Asist.Univ.Dr. Laurențiu MIHAI						
2.3. Practical Activities Holder	Asist.Univ.Dr. Laurențiu MIHAI						
2.4. Study Year	3	2.5. Semester	2	2.6. Evaluation type	V	2.7. Discipline regime	DFA

3. ESTIMATED TOTAL TIME (hours per semester of teaching activities)

3.1. Number of hours per week	3	in which: 3.2 course	2	3.3. sem./lab./pr.	1
3.4. Total hours of curriculum	42	in which: 3.5 course	28	3.6. sem./lab./pr.	14
3.7. Time distribution - hours/week					hours
Study after manual, course support, bibliography and notes					10
Additional documentation in library, on specialized electronic platforms and field					10
Training seminars / labs, homework, portfolios and essays					3
Tutorial					6
Examinations					4
Other activities.....					-
Total hours per individual activities					33
3.8. Total hours per semester					75
3.9. Number of credits					3

4. PRECONDITIONS (where appropriate)

4.1. of curriculum	• Not applicable
4.2. of competence	• Not applicable

5. CONDITIONS (where appropriate)

5.1. of the course	• Lecture room with adequate equipment. IT equipment with an audio-video system allowing videoconferencing. Internet access. Google Classroom platform for
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	disseminating the course materials
5.2. of seminar/ laboratory/project	Seminar room with adequate equipment. IT equipment with an audio-video system allowing videoconferencing

6. COURSE OBJECTIVES – expected learning outcomes that are supported by completing and passing the course

Knowledge	The student/graduate identifies and describes principles of economic and managerial engineering, characteristics of software packages for assisting activities in the field.
Skills (Abilities)	The student/graduate appreciates the quality and identifies the limits of the concepts, symbols and representations specific to the field. The student/graduate selects and applies concepts, principles and methods for solving particular problems in the elaboration of technical, economic and managerial documentation. The student/graduate applies health and safety standards in solving tasks specific to engineering and management. The student/graduate evaluates the advantages and limits of software applications for solving tasks specific to engineering and management.
Responsibility and autonomy	The student/graduate documents, describes and manages processes specific to engineering project management, taking on different roles in the team and presenting the results. The student/graduate develops working and communication skills for efficient collaboration in fulfilling tasks specific to engineering and management. The student/graduate initiates and manages actions for updating professional knowledge specific to the field. The student/graduate evaluates and capitalizes on business and entrepreneurial development opportunities. The student/graduate is aware of the aspects of social responsibility and professional ethics.

7. CONTENT

7.1. Course	The method of implementation	Teaching methods	Allocated time (hours)
1. The definition, characteristics, motivations and risks of entrepreneurs	face to face (S1-2)	Lecture and ppt presentation, debate	4
2. Identifying and evaluating business opportunities.	face to face (S3-4)		4
3. Ways of starting a small business	face to face (S5-6)		4
4. Financing small and medium-sized businesses	face to face (S7-8)		4
5. Stages in the development of a small and medium-sized enterprise.	face to face (S9-10)		4
6. Exit options from a small/medium business	face to face (S11-12)		4
7. General elements of entrepreneurial management.	face to face (S13-14)		4
Bibliography:			
1. Mihai, L., Ogarca, R., Mitrache. M și Dinu, A. ANTREPRENORIAL SI ADMINISTRAREA			

- AFACERILOR - Grile, întrebări, studii de caz. Editura Universitaria, Craiova, 2025
2. Burns P., Entrepreneurship and small business, Bloomsbury Publishing, London, UK 2022.
3. Mazzarol T., Reboud S., Small business management, Singapore: Tilde Publishing, 2017.
4. Strauss S. D., The small business bible, John Wiley & Sons Inc, 2012.
5. Nicolescu Ov., Managementul întreprinderilor mici și mijlocii, Editura Economică, București, 2001.
6. Zacharakis A., Corbett A. C., Bygrave, W. D., Entrepreneurship, John Wiley & Sons, New York, NY, USA, 2025.
7. Westhead P., Wright M., Novice, portfolio and series founders: Are they different? Journal of Business Venturing, 13, p.173-204, 1998.
8. Rogoff E. G., Lee M-S., Does firm origin matter? An empirical examination of types of small business owners and entrepreneurs, Academy of Entrepreneurship Journal, Vol. 1, Number 2, Fall 1996.

7.2. Seminar/laboratory/project	The method of implementation	Teaching methods	Allocated time (hours)
0. Organizational seminar	face to face S2	debate	2
1. The definition, characteristics, motivations and risks of entrepreneurs	face to face (S4)	ppt presentation, debate, case studies, explanation, exercise, heuristic conversation, model analysis, analogy	2
2. Identifying and evaluating business opportunities.	face to face (S6)		2
3. Ways of starting a small business	face to face (S8)		2
4. Financing small and medium-sized businesses	face to face (S10)		2
5. Stages in the development of a small and medium-sized enterprise.	face to face (S12)		2
6. Final seminar – communication of grades	face to face (S14)		2
Bibliography:			
1. Mihai, L., Ogarca, R., Mitache. M și Dinu, A. ANTREPRENORIAT ȘI ADMINISTRAREA AFACERILOR - Grile, întrebări, studii de caz. Editura Universitaria, Craiova, 2025 2. Burns P., Entrepreneurship and small business, Bloomsbury Publishing, London, UK 2022. 3. Mazzarol T., Reboud S., Small business management, Singapore: Tilde Publishing, 2017. 4. Strauss S. D., The small business bible, John Wiley & Sons Inc, 2012. 5. Nicolescu Ov., Managementul întreprinderilor mici și mijlocii, Editura Economică, București, 2001. 6. Zacharakis A., Corbett A. C., Bygrave, W. D., Entrepreneurship, John Wiley & Sons, New York, NY, USA, 2025. 7. Westhead P., Wright M., Novice, portfolio and series founders: Are they different? Journal of Business Venturing, 13, p.173-204, 1998. 8. Rogoff E. G., Lee M-S., Does firm origin matter? An empirical examination of types of small business owners and entrepreneurs, Academy of Entrepreneurship Journal, Vol. 1, Number 2, Fall 1996.			

8. Correlating the content of the discipline with the expectations of representatives from the epistemic community, professional associations and representative employers in the field related to the program

In the process of developing the course, debates were initiated with several entrepreneurs from the Oltenia region. Also, the content is correlated with that of courses with similar titles taught at prestigious European and North American universities.

9. EVALUATION

Activity Type	9.1. Evaluation criteria	9.2. Evaluation methods	9.3. Final mark weight
9.4. Course			
9.5. Seminar/laboratory/project			
9.6. Minimum standard of performance			
Knowledge of at least 50% of the notions presented during the course			

Date of Completion	Signature of the Course Activities Holder,	Signature of the Practical Activities Holder,
23.08.2025	Asist.Univ.Dr. Laurențiu MIHAI	Asist.Univ.Dr. Laurențiu MIHAI

Date of Approval in the Department	Signature of the Department Director,
25.08.2025	Ș.l.dr.ing. Nicolae ENESCU

Date of Approval in the Faculty	Signature of the Dean,
	Prof.dr.ing. Dorin ȘENDRESCU